## Q2 & H1



**Enel Chile's Consolidated results July 28, 2022** 



# Q2 & H1 2022 Key highlights

# Fabrizio Barderi CEO



## Key highlights of the period



#### Portfolio Management

Adverse market conditions partially offset by several management actions

Actions are driven to take advantage of asset resilience

Good hydrological perspective to H2 2022

## Regulatory updates

2.0 Energy Stabilization Mechanism approved

Distribution Basics Service law in course since Aug 22

20-24 VAD preliminary regulatory updates

## **Economic** performance

Temporary effect on margins

Commodities pressure is partially offset by hedging instruments

FY 2022 guidance on track

## **Asset** rotation

Sale purchase agreement signed

Equity value of the transmission business of USD 1,345 mn<sup>1</sup>

Financial liquidity to face headwinds

<sup>1.</sup> Price as of Jan 1st 2022 for 99.09%; to be adjusted by 4.75% up to Tender Offering to be realized by the Buyer.

# Q2 & H1 2022 Market and Strategy outlook

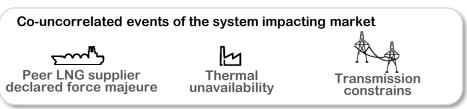
# Fabrizio Barderi



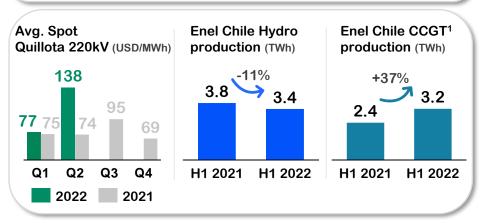


## The adverse context remains with new caveats carrying enections to take several corporate actions...

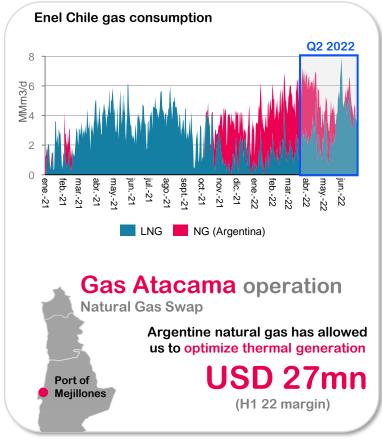
Despite a compound set of factors that have had under pressure the energy sector...



Commodities appreciation						
	Henry Hub	API 2	Brent			
H1 2022	+119%	+260%	+66%			
Q2 2022	+153%	+276%	+65%			



...we've put in place a conservative gas policy, to guarantee higher volumes...



... and continue focusing in reducing non-hedged positions

**Enel Chile hedging instruments:** 

USD 68mn

H1 2022 Revenues from commodities hedges

Gas trading activities:

USD 34mn

H1 2022 margin on gas trading activities

New PPAS bringing volumes to our portfolio





I. Combined Cycle Gas Turbine.

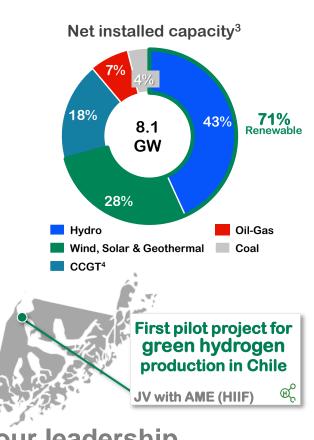


Azabache

Finis Terrae<sup>1</sup>

## ...while we continue working to speed up our renewables platform all over the country...







Southern zone

Renaico II

La Cabaña

Rihue

Consolidating our leadership position in renewables

144 MW

Additional production coming from new renewable projects during H1 2022

Includes 47 MW and 22 MW connected during H1 2022 and Q4 2021 respectively.

Domeyko

construction

Includes San Camilo (3 MW) and Dadinco (3 MW) that were connected to the system during Q2 2022; and El Sharon (3 MW) that was connected during Q2 2022.

Ready to start

construction

**Partially** 

connected

Connected

- Net installed capacity as of June 2022.
- Combined Cycle Gas Turbine

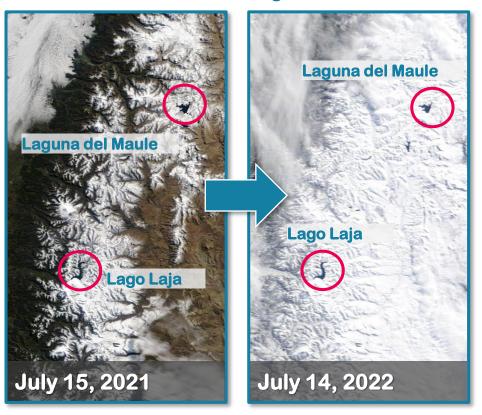
3 126 MW



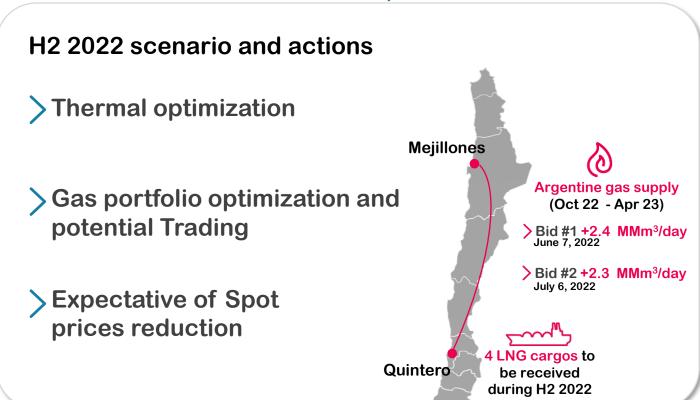
## ... all elements together could be catalyzed by a better english perspective for the second half of the year



Snowing period representing a good perspective for the next melting season ...



... which together with our corporate actions will enable us to maintain a resilient portfolio





## Main regulatory updates in the period



#### 2.0 Stabilization Mechanism



1,800 MUSD Mechanism (MPC) to avoid regulated tariff increase to the final client



Approved by congress, depending on Decree publication to come into force



Return Liquidity to the Gx, by financial instruments guaranteed by the Government to be issued in favor of the companies



500 MUSD Stabilization Fund, that has as main objective support the MPC instrument, shall be funded by clients with consumption higher than 350kWh/ month

#### **Distribution main updates**



**Basic Service Law** 

<250 kWh/month Government subsidies up to 15% of average bill1

>250 kWh/month **Customers to pay debts** (no subsidies)

Subsidies to residential' clients affected by COVID

To be applied since Aug 1st, 2022



6% Returns (real terms post tax)





Returns (real terms post tax)

#### **Process almost completed**





comments

Regulator technical report

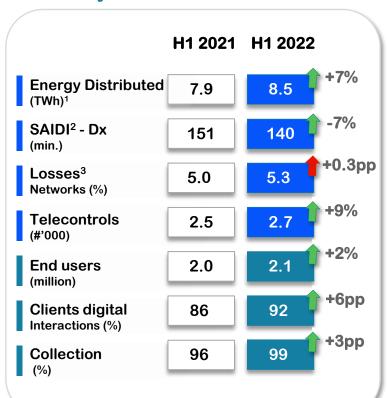
**Expert** 

**Tariffs** decree

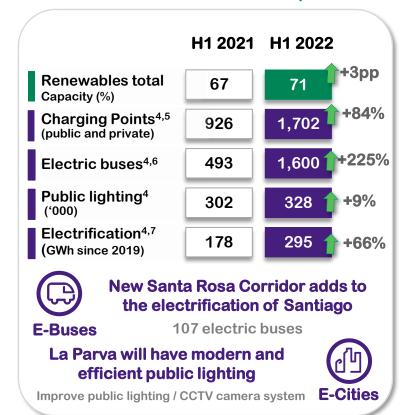


## Temporary effects don't change our strategy english commitments towards decarbonization and electrification

Quality and Digitalization continues to be key towards electrification...



... also for decarbonization of our matrix and our clients' final consumption...



... all in all, backboned by an ESG leadership position and recognition



95% of the H1 2022 Capex is aligned to UN SDG



Included in the Bloomberg
Gender Equality Index



Reconfirmed in the review of the FTSE4Good index



Transparency and high reporting standards

(Integrated Reporting, Sustainability report and Total Tax Contribution)



<sup>1.</sup>Data only for Enel Distribution concession area; Includes transmission tolls; 2. SAIDI Average LTM (Last Twelve Months) only includes the distribution business. Transmission business SAIDI in H1 2022: 12 min and H1 2021: 8 min; 3. Average LTM (Last Twelve Months) for both distribution and transmission business; 4. Cumulative figures; 5. Public, private and served e-buses charging points; 6. Considers e-buses supplied, managed and served by Enel X; 7. Includes all e-buses, charging points, full electric buildings and air conditioning / heating sold.

## Q2 & H1 2022

Business economical and financial performance

# Giuseppe Turchiarelli





## 2022 Adjusted Financial highlights (USD mn)<sup>1</sup>



**EBITDA<sup>2</sup>** 

Net Income<sup>3</sup>

**CAPEX** 

**FFO** 

Performance mainly due to Commodities price effect

Lower EBITDA partially offset by better financial result

Renewable'
deployment in line with
the strategy

2021 FFO includes 189 USD mn of PEC factoring

H1 2022

**313** (-21% yoy)

**102** (-3% yoy)

**499** (+12% yoy)

(219) (-181% yoy)

Q2 2022

**92** (-54% yoy)

**15** (-65% yoy)

**336** (+63% yoy)

(68) (-215% yoy)

Average exchange rate for the period of 826.24 CLP/USD.

<sup>2.</sup> Adjusted by the Coal Stock Impairment (CSI) and Voluntary Retirement Plan (VRP): 62 USD mn in H1 2022 and 41 USD mn in Q2 2022. 40 USD mn in H1 2021 and 27 USD mn in Q2 2021.

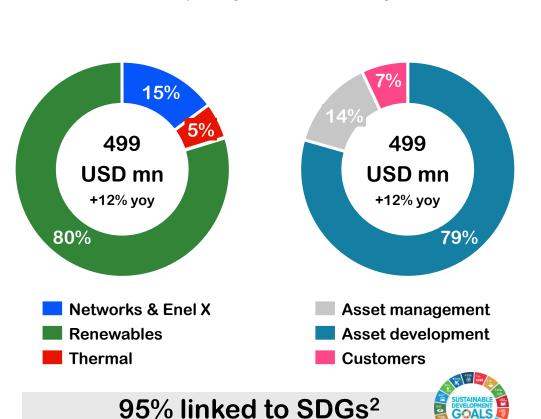
<sup>3.</sup> Adjusted by the CSI and VRP: 42 USD mn in H1 2022 and 28 USD mn in Q2 2022. 28 USD mn in H1 2021 and 19 USD mn in Q2 2021.



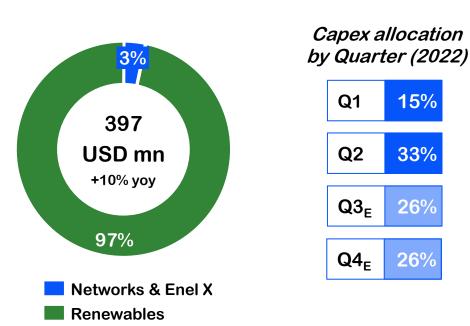
## **Sustainable capex plan** *Robust CAPEX plan pursuing the climate goals*







#### H1 2022 Development CAPEX<sup>1</sup>



Comparisons between periods in the Financial Income Statements are made using the average exchange rate for the period 826.24 CLP/USD.

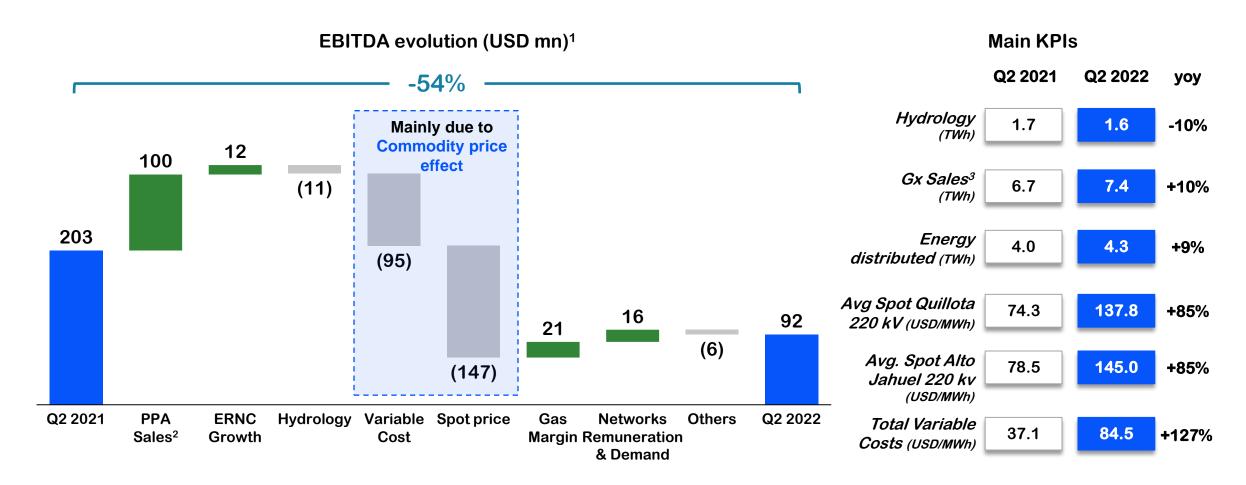
Sustainable Development Goals.



### **Q2 2022 Adjusted EBITDA evolution**



#### Results mainly driven by indexation coming from commodities and FX rates



<sup>1.</sup> Comparisons between periods in the Financial Income Statements are made using the average exchange rate for the period 826.24 CLP/USD. Adjusted by the Coal Stock Impairment (CSI) and Voluntary Retirement Plan (VRP): 41 USD mn in Q2 2022 and 27 USD mn in Q2 2021.

<sup>2.</sup> Includes PPA Indexation (commodities, FX, CPI).

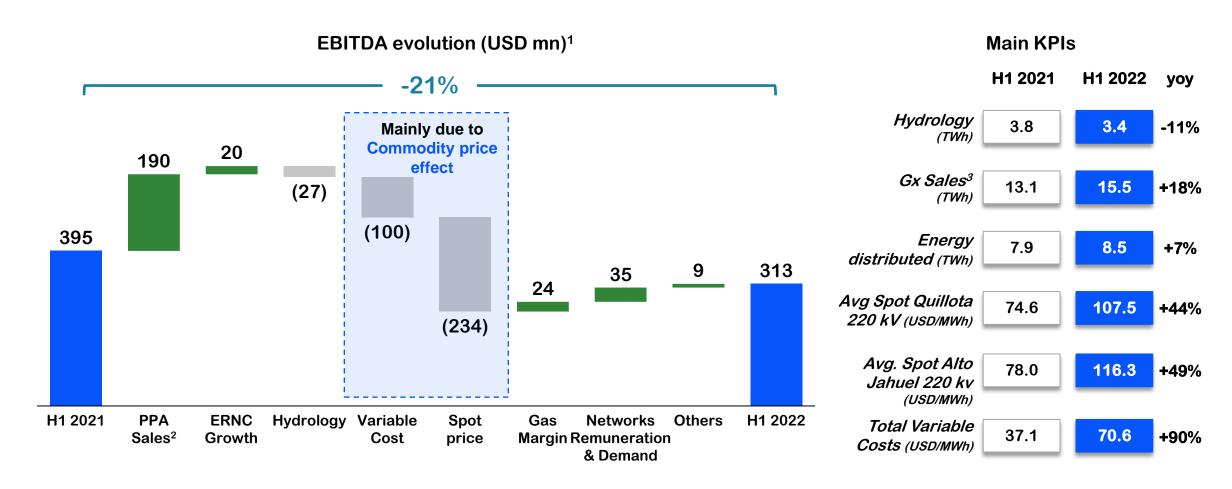
Includes energy sold in free market and regulated market.



### H1 2022 Adjusted EBITDA evolution



#### Results mainly driven by indexation coming from commodities and FX rates



<sup>1.</sup> Comparisons between periods in the Financial Income Statements are made using the average exchange rate for the period 826.24 CLP/USD. Adjusted by the Coal Stock Impairment (CSI) and Voluntary Retirement Plan (VRP): 62 USD mn in H1 2022 and 40 USD mn in H1 2021.

<sup>2.</sup> Includes PPA Indexation (commodities, FX, CPI).

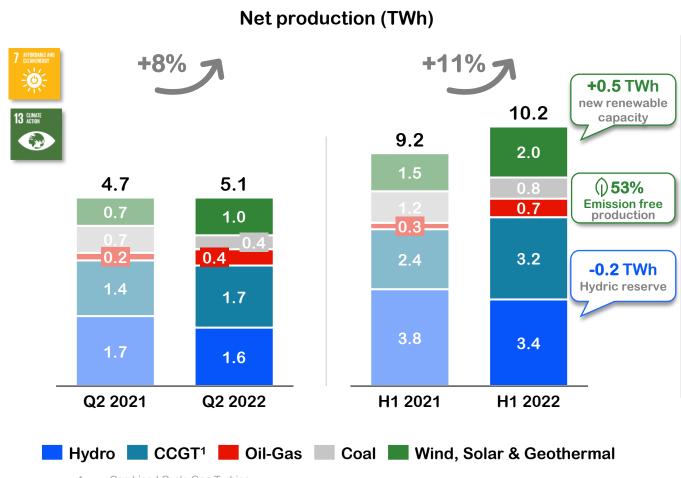
Includes energy sold in free market and regulated market.



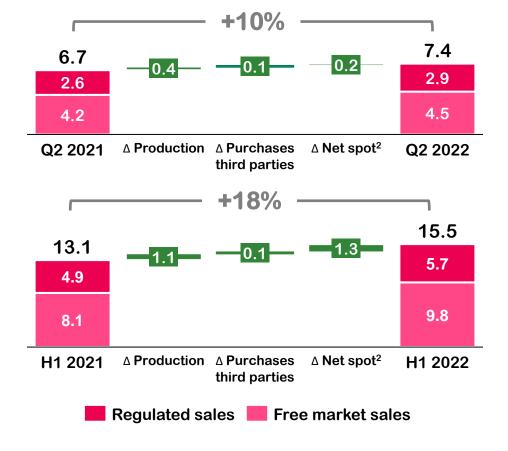
## Generation Business portfolio

#### Main KPIs performance









<sup>1.</sup> Combined Cycle Gas Turbine.

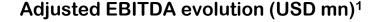
Net of spot sales.

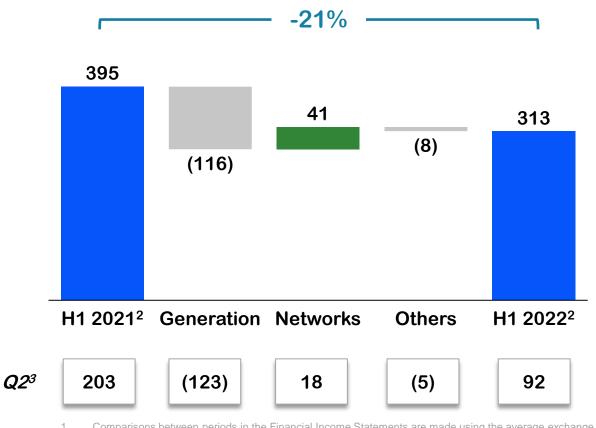


### **Main business forecast**

### ene

#### Generation & Networks businesses EBITDA performance





Lower Gx Adj. EBITDA mainly due to higher commodity and spot prices

Networks higher Adj EBITDA as a result of indexation, demand and VAT<sup>4</sup> conclusion

Others mainly related to financial hedging instruments related to existing bonds

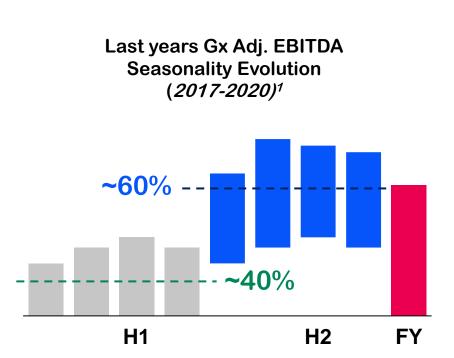
- . Comparisons between periods in the Financial Income Statements are made using the average exchange rate for the period 826.24 CLP/USD.
- . Adjusted by the Coal Stock Impairment (CSI) and Voluntary Retirement Plan (VRP): 62 USD mn in H1 2022 and 40 USD mn in H1 2021.
- . Adjusted by the Coal Stock Impairment (CSI) and Voluntary Retirement Plan (VRP): 41 USD mn in Q2 2022 and 27 USD mn in Q2 2021.
- . Its Spanish acronym for Average Transmission Annual Value

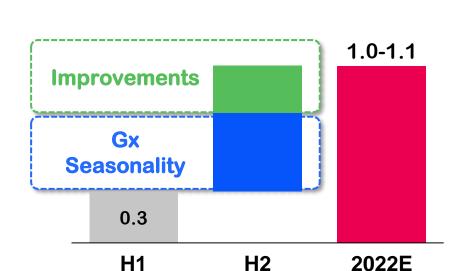


## Repositioning and management actions catalyzed by better than expected hydrology scenario



New macro,
commodities and
hydrological
scenarios are
challenging, but
guidance is
still on track





Adj. Enel Chile EBITDA Guidance (USD bn)<sup>2</sup>

## Historical Seasonality of Gx businesses

#### **Improvements Rational**

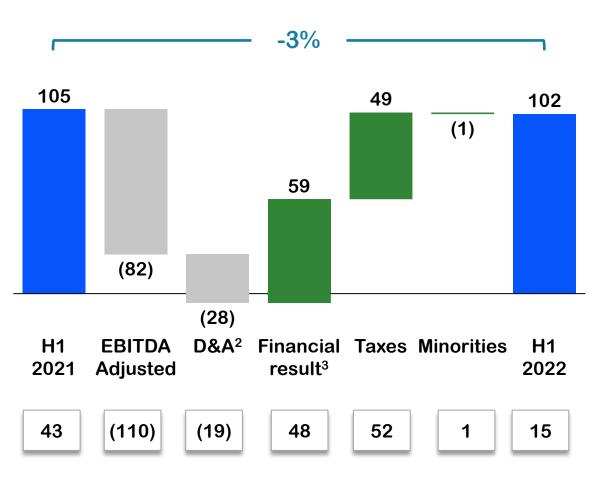
- Better-than-expected hydrology and snow period
- Confirmed Argentinean natural gas availability since Oct 2022
- Additional Volumes from Renewables' capacity
- Adjusted by the Anglo American early termination in 2019; and the Coal Stock Impairment since 2020.



Q24

## Adjusted Net Income USD mn<sup>1</sup>





EBITDA penalized by high spot prices mainly due to commodities

D&A mainly reflects renewable' connections to the grid and CLP devaluation

Lower financial expenses mainly due to the factoring cost of the PEC account booked in H1 2021

Taxes reflect mainly monetary tax adjustment (CPI 7.1% in 2022 vs. 2.0% in 2021)

<sup>1.</sup> Comparisons between periods in the Financial Income Statements are made using the average exchange rate for the period 826.24 CLP/USD; H1 2022 adjusted by the coal stock impairment: (62 USD mn) in EBITDA and the net effect in Net Income (42 USD mn). H1 2021 adjusted by coal stock impairment and Voluntary Retirement Plan: EBITDA (40 USD mn) and Net Income (28 USD mn).

<sup>2.</sup> Includes depreciation and amortization, bad debt and impairment.

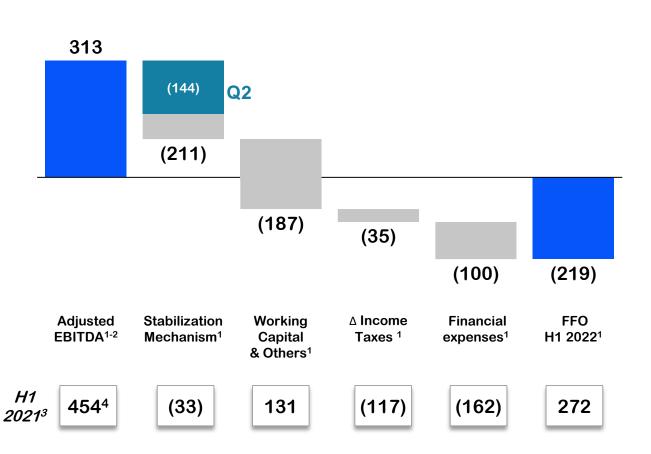
Includes result from equity investment.

<sup>4.</sup> Comparisons between periods in the Financial Income Statements are made using the average exchange rate for the period 826.24 CLP/USD; Q2 2022 adjusted by the coal stock impairment: (41 USD mn) in EBITDA and the net effect in Net Income (28 USD mn). Q2 2021 adjusted by coal stock impairment and Voluntary Retirement Plan: EBITDA (27 USD mn) and Net Income (19 USD mn).









## EBITDA results driven by higher commodity and spot prices

Stabilization mechanism playing an import role on the Q2 2022; new law approved to address it

Working capital driven by payment seasonality

Financial expenses in line, excluding the PEC Factoring Instrument executed in 2021

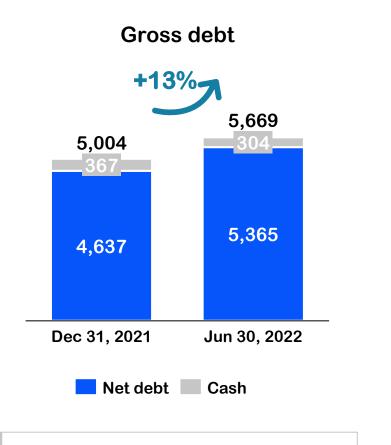
- Average exchange rate for the period 826.24 CLP/USD.
- . Adjusted figures by coal stock impairment in H1 2022 (62 USD mn).
- Average exchange rate for the period 720.36 CLP/USD.
- Adjusted figures by coal stock impairment and Voluntary Retirement Program H1 2021 (46 USD mn).



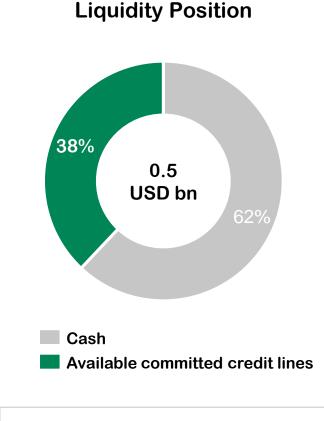
## Debt (USD mn)<sup>1</sup>



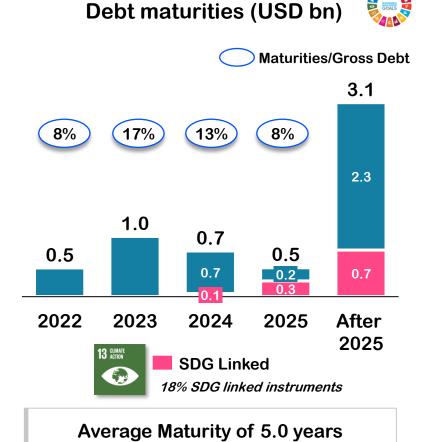
#### Liability management to reduce the cost of debt to 3.9% (4.4% in H1 2021)







#### Liquidity to support the maturities



Exchange rate at the end of the period: Dec/21 (851.62 CLP/USD); Jun/21 (936.87 CLP/USD).



## Asset Rotation strategy on track. First transaction already signed contributing our leverage' optimization



#### **Tx Asset description**

ransmission lines **60 Number of Substations:** 57 owned 3 other parties Jan 2020 - Dec 2023 Current regulatory cycle

#### **Main valuation KPIs**



#### 2022 Expected timeline



2. Estimated Net Income impact in 2022 FY results

Price as of Jan 1<sup>st</sup> 2022; subject to adjustments (4.75% yearly) up to Tender Offering to be organized by the Buyer;

## **Closing remarks**



The management action plan is ongoing to offset the challenging market context locally and worldwide

Focusing our strategic efforts in renewables deployment and the electrification of our final customers

Active portfolio management and Asset Rotation are well on track as expected

FY2022 guidance confirmed

## Q2 & H1 2022 Annexes





## **Annexes**

## Q2 & H1 2022 Financial and operational annexes

Q2 & H1 Profit & loss (USD mn)

**Commodities and Marginal cost outlook** 

Renewables expansion update

Hydrology outlook

## **Enel Chile Corporate information**

**Credit Rating** 

**Organization structure** 

**Enel Chile business lines** 

Management of the company

Corporate governance structure

**Board composition** 

2022 CEO's short-term variable remuneration

**ESG Ratings** 

2021 reports already available



## Q2 Profit & loss (USD mn)<sup>1</sup>



	Q2 2022	Q2 2021	∆ yoy
Adjusted EBITDA <sup>2</sup>	92	203	-54%
Reported EBITDA	51	176	-71%
D&A	(72)	(61)	+18%
Bad Debt	(12)	(4)	+191%
Impairment	0	0	N.A.
Reported EBIT	(33)	111	-130%
Financial expenses	(20)	(66)	-69%
Results from equity investments	2	0	-1948%
Reported EBT	(51)	45	-214%
Income taxes	41	(15)	-374%
Minorities	(4)	(6)	-42%
Reported Group net income	(13)	24	-157%
Adjusted Group net income <sup>2</sup>	15	43	-65%



Reported figures. Comparisons between periods in the Financial Income Statements are made using the average exchange rate for the period 826.24 CLP/USD.

Adjusted by the coal stock impairment for Bocamina II: EBITDA as of Q2 2022 (41 USD mn) and the net effect in Net income (28 USD mn). Q2 2021 adjusted by the coal stock impairment for Bocamina II and the Voluntary Retirement Plan: EBITDA (27 USD mn) and the net effect in Net income (19 USD mn).

## H1 Profit & loss (USD mn)<sup>1</sup>



	H1 2022	H1 2021	∆ yoy
Adjusted EBITDA <sup>2</sup>	313	395	-21%
Reported EBITDA	251	356	-29%
D&A	(140)	(122)	+15%
Bad Debt	(19)	(9)	+107%
Impairment	0	0	N.A.
Reported EBIT	92	224	-59%
Financial expenses	(56)	(112)	-50%
Results from equity investments	3	0	+676%
Reported EBT	39	112	-65%
Income taxes	30	(25)	-222%
Minorities	(10)	(11)	-7%
Reported Group net income	60	77	-22%
Adjusted Group net income <sup>2</sup>	102	105	-3%



- Reported figures. Comparisons between periods in the Financial Income Statements are made using the average exchange rate for the period 826.24 CLP/USD.
- 2. Adjusted by the coal stock impairment for Bocamina II: EBITDA as of H1 2022 (62 USD mn) and the net effect in Net income (42 USD mn). H1 2021 adjusted by the coal stock impairment for Bocamina II and the Voluntary Retirement Plan (40 USD mn) and the net effect in Net income (28 USD mn).

## **Commodities and Marginal cost outlook**



#### Henry Hub (USD/mmbtu)



Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec

#### Avg. Foreign Exchange (CLP/ USD)

## 822 807 799 815 849 839 724 723 726 708 712 727 750 H1 2022: 826.2 H1 2021: 720.4

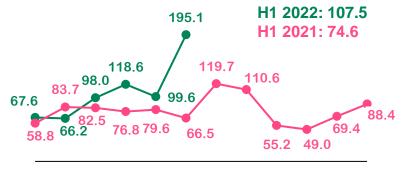
Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec

#### Brent (USD/bbl)



Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec

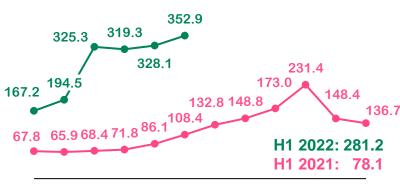
#### Marginal Cost Quillota (USD/MWh)



Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec

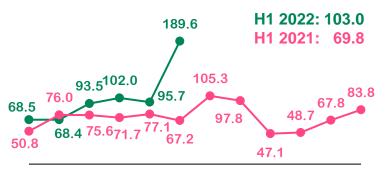
2022 — 2021

#### API 2 (USD/Ton)



Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec

#### Marginal Cost Crucero (USD/MWh)



Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec

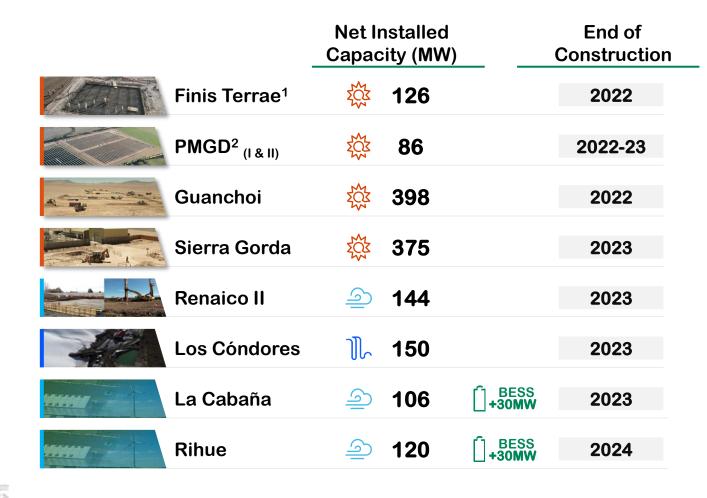


Santiago

## Renewables expansion update

#### Projects in execution





#### Boosting H<sub>2</sub>

Enel Chile is developing the first pilot project for green hydrogen production in Chile

JV with AME (HIIF)



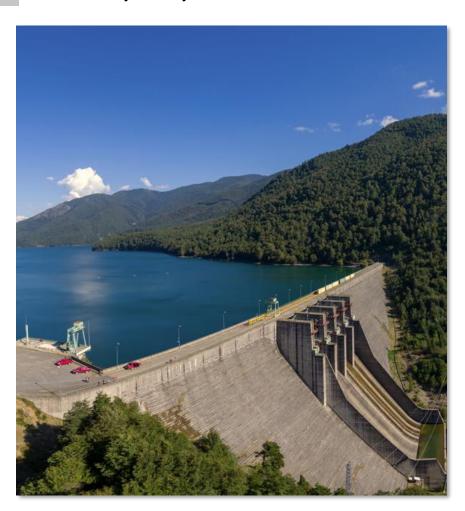
**Magallanes** conditions due to its proximity to Antarctica

- 1. Includes 47 MW and 22 MW connected during H1 2022 and Q4 2021, respectively.
- 2. Includes San Camilo (3 MW) and Dadinco (3 MW) that were connected to the system during 2021 and Caracoles (3 MW) that was connected during Q1 2022; and El Sharon (3 MW) that was connected during Q2 2022.

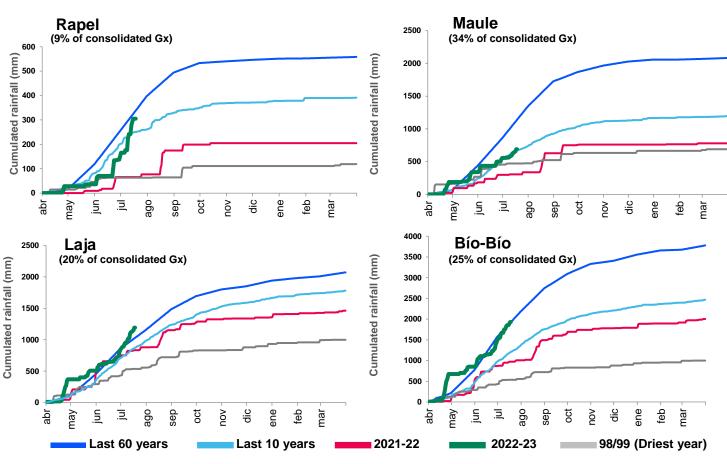
## **Hydrology outlook**

### Better perspective for second half





#### Rainfall in our most relevant basins<sup>1</sup>



As of July 18, 2022.

## **Credit Rating**

#### Enel Chile and Enel Generación Chile



#### **International market**

#### Chilean market

#### **Enel Chile**

**Standard & Poor's** 

**BBB Stable** 

Ref. January/2022

**Fitch Ratings** 

A- Stable

Ref. January/2022

#### **Enel Chile**

**Fitch Ratings** 

AA+(cl) Stable

Ref. January/2022

**Feller Rate** 

AA(cl) Stable

Ref. June/2022

#### **Enel Generación**

**Standard & Poor's** 

**BBB** Stable

Ref. January/2022

**Fitch Ratings** 

A- Stable

Ref. January/2022

#### **Enel Generación**

**Fitch Ratings** 

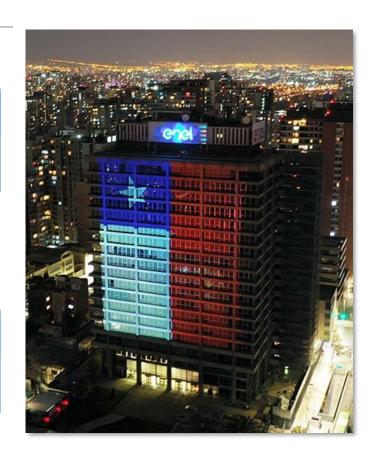
AA+(cl) Stable

Ref. January/2022

**Feller Rate** 

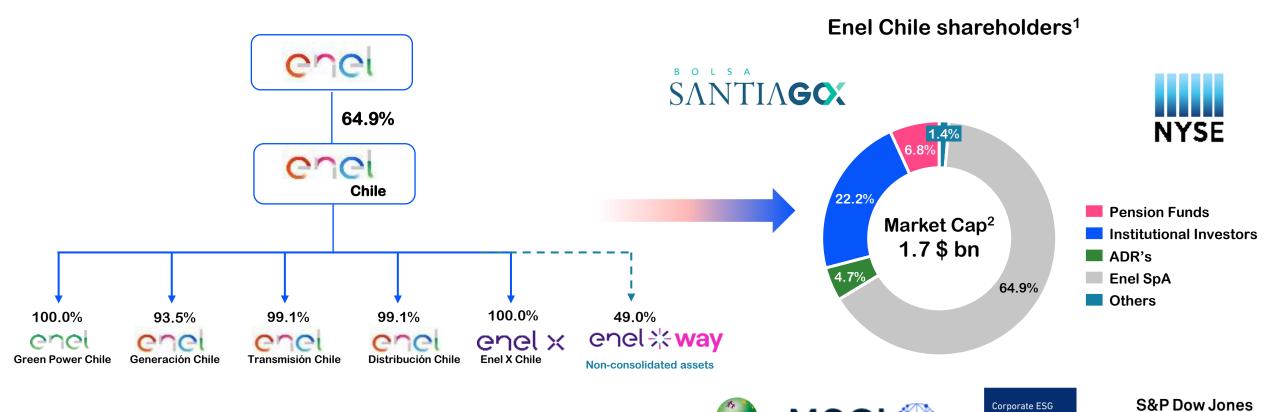
AA (cl) Stable

Ref. June/2022



## **Organization structure**





MSCI 🌐

FTSE4Good

Performance

ISS ESG ▷

Indices

A Division of S&PGlobal

<sup>.</sup> As of June 30, 2022.

<sup>2.</sup> Market cap as of July 19, 2022.

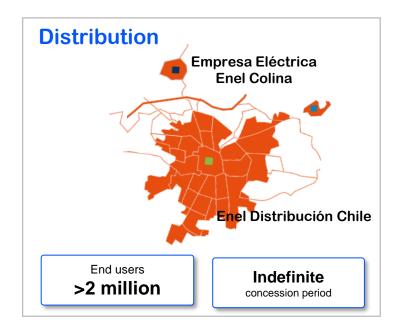
### **Enel Chile**



#### Largest Utility player in Chile in installed capacity and number of clients

#### Renewables generation<sup>1</sup> Thermal generation<sup>1</sup> n Tarapacá TG Valle del Sol Finis Terrae Azabache (A) Atacama Pampa Norte Cerro Pabellón Domeyko Valle de los Vientos Sol de Lila Sierra Gorda Este **T**altal Lalackama Campos del Sol (iii) Huasco Lalackama Taltai Canela Chañares (iii) Quintero Talinay Oriente Diego de Almagro San Isidro 🛍 Talinay Poniente PMGD La Silla Los Molles Rapel **Carrera Pinto** Bocamina 2 Maule Bio Bio 71% Laja Renaico of installed Los Buenos Aires capacity Pullinque Pilmaiquén corresponds to Coal renewable Hydro CCGT resources Others Wind Solar Geothermal 5.8 GW Renewable net installed Capacity 2.4 GW Thermal net installed Capacity **CCGT** Oil & Others Hydro Geothermal Coal Wind Solar 3.5<sub>GW</sub> 0.6<sub>GW</sub> 1.5<sub>GW</sub> $0.07 \, \text{GW}$ 0.3<sub>GW</sub> 1.5 gw 0.6gw

#### Networks<sup>1</sup>



## Management of the company



#### **Management Team**

F. Barderi (CEO)



**Chief Executive Officer** 





G. Turchiarelli (CFO)



**Chief Financial Officer** 

R. Puentes



L. Schnaidt



**People and Organization** 

A. Barrios



D. Gomez



Regulation



**Services & Security** 

J. Díaz



**Internal Audit** 

Karla Zapata (CEO)



P. Urzúa



**Institutional Affairs Officer** 

J. Stancampiano



**Enel Generación Chile** 

**Enel X Chile** 

A. Pinto



Safety

V. Tavera (CEO)

(CEO)

**Enel Distribución Chile** 

D. Valdés



Counsel

V. Tavera (CEO)



**Enel Transmisión Chile** 

C. Vera



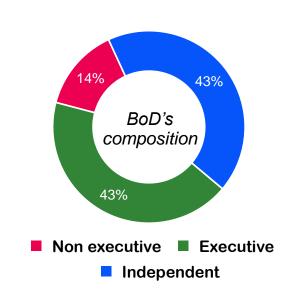
Communication

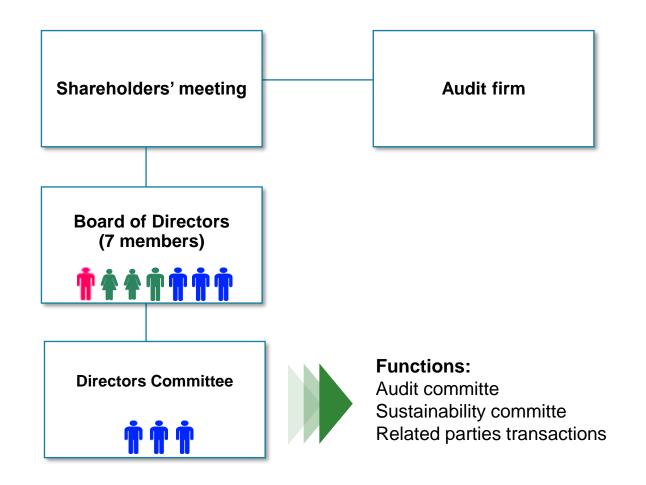
■ Enel Chile's main executives

Enel Chile's subsidiaries Chief Executive Officer

## Corporate governance structure







## **Board composition**



#### **Board of Directors**

Chair

**Monica Girardi** 

**Herman Chadwick** 

Director

Isabella Alessio

**Director** 

Salvatore Bernabei

Director

Fernán Gazmuri

Directors' Committee (C)
Director.

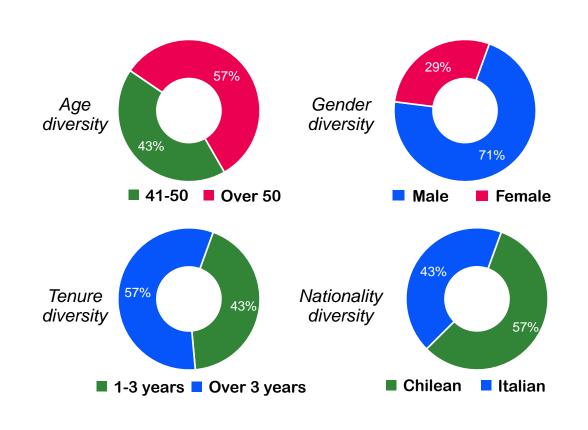
Pablo Cabrera

Directors' Committee
Director

**Gonzalo Palacios** 

Directors' Committee
Director

#### **Board of Directors' diversity**



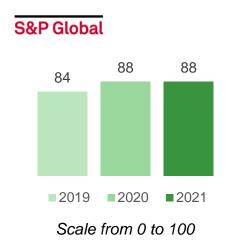
### 2022 CEO's short-term variable remuneration

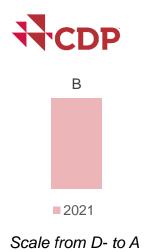


Macro objective	Objective			Type of target
		Weight	Range	
Profitability	Net Income Chile	15%	Maximum 120%	Economic
Profitability	Integrated gross margin Chile	15%	Maximum 120%	Economic
Financial	FFO Chile	20%	Maximum 120%	Financial
Business	Strategy Chile	15%	Maximum 120%	Strategy
Business	Customers	15%	Maximum 120%	ESG
Safety	Safety in the workplace	20%	Maximum 120%	ESG

## **ESG Ratings** *Main scores*



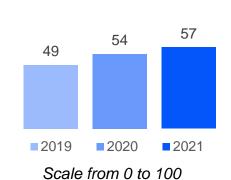




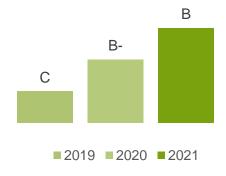




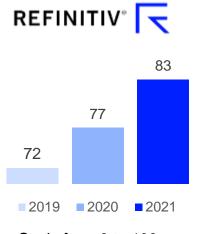
Moody's | ESG Solutions











Scale from 0 to 100

### Q2 & H1 2022 consolidated results

#### Contact us





#### Isabela Klemes

Head of Investor Relations Enel Chile

#### **Investor Relations team**

Catalina González Claudio Ortiz Pablo Contreras Francisco Basauri Monica de Martino - NY Office

#### **Contacts**

Email ir.enelchile@enel.com

Phone +56 2 2630 9606

#### Channels



Website Enel.cl



Mobile App Enel Investors

#### **Download app**





#### Follow us









### **Q2 & H1 2022 Results**

## enel

#### Disclaimer

This presentation contains statements that could constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements appear in a number of places in this announcement and include statements regarding the intent, belief or current expectations of Enel Chile and its management with respect to, among other things: (1) Enel Chile's business plans; (2) Enel Chile's cost-reduction plans; (3) trends affecting Enel Chile's financial condition or results of operations, including market trends in the electricity sector in Chile or elsewhere; (4) supervision and regulation of the electricity sector in Chile or elsewhere; and (5) the future effect of any changes in the laws and regulations applicable to Enel or its subsidiaries. Such forward-looking statements are not guarantees of future performance and involve risks and uncertainties. Actual results may differ materially from those in the forward-looking statements as a result of various factors. These factors include a decline in the equity capital markets of the United States or Chile, an increase in the market rates of interest in the United States or elsewhere, adverse decisions by government regulators in Chile or elsewhere and other factors described in Enel Chile's Annual Report and Form 20-F. Readers are cautioned not to place undue reliance on those forwardlooking statements, which state only as of their dates. Enel Chile undertakes no obligation to release publicly the result of any revisions to these forward-looking statements. This presentation does not constitute a recommendation regarding the securities of the Company. This presentation does not contain an offer to sell or a solicitation of any offer to buy any securities issued by Enel Chile or any of its subsidiaries.

Figures included in this presentation are rounded figures.